



Patrick A. Joyce

Managing Partner

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Mr. Joyce is the founder of Red Branch Advisors, a boutique consultancy focused on enabling its clients to marry innovation with opportunity in the national security and Federal civilian agency marketplaces. Red Branch serves clients ranging from founder-led, venture-backed technology start-ups to private equity firms with tens of billions of dollars in assets under management.

In his role as Managing Partner, Patrick is responsible for all aspects of Red Branch's operations, to include client service, risk, marketing & sales, and finance.

Prior to founding Red Branch Advisors, Patrick served as the Lead Principal of Deloitte Consulting's Government & Public Services Supply Chain Risk Management practice. He led development of Deloitte Consulting's Federal Mission support practice, in which he pioneered solution development focused on supply chain risk, mission due diligence, and non-kinetic effects-based targeting. Patrick conceptualized, designed, and led the engineering and commercialization of CentralSight™, a first-to-market, purpose-built artificial intelligence platform which enabled autonomous supplier network illumination and supplier risk mitigation. Patrick proudly served dozens of U. S. national security partners and closely allied governments, while building one of the most profitable businesses within the Deloitte Government & Public Services practice. Mr. Joyce personally generated over \$500 million in revenue while leading a practice comprised of hundreds of highly capable veterans, analysts and software engineers.

Patrick was regularly invited to brief the United States National Security Council and Congressional leaders on those issues of greatest import to our nation's defense, its economic competitiveness, and industrial resiliency. Mr. Joyce retired from Deloitte following a 21 year-long career.

Prior to joining Deloitte's Government & Public Services practice, Mr. Joyce held a series of progressively more senior executive positions in 5 venture-backed, privately-held and publicly-traded technology companies, culminating in his role as Vice President, Worldwide Channels Sales, Field Operations & Customer Support for Opware, Inc. He built relationships and served customers in over 25 countries during his time at Opware. Mr. Joyce's leadership was material to driving liquidity events which generated over \$1.6 billion in value.

Patrick is a U. S. Army Military Intelligence Corps veteran. He served as a Combat Electronic Warfare Intelligence Tactical Team Lead.

He holds undergraduate and graduate degrees from the University of Pennsylvania, from which he graduated Phi Beta Kappa, Magna cum Laude.

Patrick works closely with veterans' non-profit organizations to assist veterans' transition to the civilian workforce, and to provide educational and recreational opportunities to military families. He sits on the Board of Advisors of the Rick Herrema Foundation, and serves as a Development Advisor to the Vigilant Torch Foundation. His name is inscribed upon the Wall of Fame at Pheasants Forever in recognition of his philanthropic work on behalf of habitat conservation.